## LIND CAPITAL PARTNERS

	03-01-20	02-01-20	03-01-19	03-01-17	03-01-15
10-Year AAA MMD Municipal	0.95	1.17	2.10	2.29	2.02
10-Year US Treasury	1.16	1.51	2.73	2.42	2.00
10-Year Muni vs. Treasury	82%	77%	77%	95%	101%
Open End Fund Flows YTD	\$26.2B	\$9.3B	\$9.6B	(\$5.2B)	\$8.7B
New Issue Calendar YTD	\$68B	\$31B	\$51B	\$59B	\$62B

In February, municipal bond mutual funds had close to \$17B of positive inflows, with nearly 19% designated for high yield funds. Fund flows have now been positive for a record 60 consecutive weeks. With the exception of fall 2009, a much higher nominal interest rate environment, historical fund inflows have never been stronger over a two-month time frame. Similarly, the \$68B new issue calendar through month-end February was the largest two-month total of new issue volume in more than ten years. Ever lower interest rates provide financing incentives to issuers and permits refinancing of outstanding debt (below), whether via a taxable refunding or currently refundable tax-exempt issue. The 10-year treasury rallied another 35 basis points to finish at 1.16%, driving the yield 75 basis points lower since the start of 2020 (1.91%). 10-year AAA municipals also rallied but lagged the move in treasuries. At 82% of Treasuries, 10-year AAA Municipal to Treasury ratios are reasonable.

## LIND CAPITAL PARTNERS CREDIT COMMENTARY

As month-end approached, economists expressed concerns that measures taken to combat the spread of the Coronavirus may contribute to a significant economic slowdown. Beginning on February 19<sup>th</sup> through month-end, markets reacted strongly to these concerns, resulting in significant declines across global equity markets (SPX -14.50%), widening high yield corporate credit spreads (Corporate high yield OAS +120 bps) and a flight to quality driving US Treasury, high-grade corporate, high grade municipal and high yield municipal yields to record lows. 10-year and 30-year Treasuries touched record low yields (1.12% and 1.64%) as did 10 and 30-year AAA municipals (0.95% and 1.55%). The Bloomberg/Barclays Municipal High Yield Index (3.32% on February 29<sup>th</sup>) and the Bloomberg-Barclays Corporate Bond Index (2.45% on February 26<sup>th</sup>) also reached record low yields.

Interestingly, as recently as February 20<sup>th</sup> the **Bloomberg Credit: Brief** titled *"Holding Your Nose and Buying"* highlighted fixed income investors having moved down the corporate credit curve to maintain yield while portfolio duration was naturally extending due to lower interest rates. At month-end, those corporate high yield purchases are priced significantly below cost due to the above-referenced high yield corporate spread widening (+120 bps).

Specific to the high yield municipal market, continued inflows to mutual funds (table above) have resulted in new issues receiving exceptionally strong investor interest. One of the largest municipal deals in history, a \$5.4 Billion refunding deal for Buckeye, Ohio Tobacco Securitization was heavily oversubscribed, was re-priced to yields below 4.00% and traded significantly higher (3.17% on 2/27) in the secondary market. Prior to the refinancing of outstanding Buckeye debt, numerous market participants anticipated the outstanding loan would **default** sometime in 2024, including Moody's *(Moody's Report dated October 4, 2018)*.

With our Monthly Notes we have consistently attempted to highlight the many unique characteristics of the high yield municipal bond market, using individual credit profiles, market sector analysis as well as Municipal HY Index (LMHYTR) analysis to do so. Specific market subsets can offer unique investment opportunities due to inherent inefficiencies that result from smaller issue size, lack of institutional ownership or infrequent market trading activity. Investors can still generate high levels of tax-exempt income in a largely non-correlated asset class by focusing on these segments. Thorough credit analysis combined with ongoing surveillance are required to successfully invest in these sectors in all market environments. We are happy to share correlation detail as well as the historical return profile of these sectors to other fixed income asset classes to support our thesis, upon request.

## LIND CAPITAL PARTNERS HIGH YIELD MUNICIPAL STRATEGY (THROUGH DECEMBER 31, 2019)



The chart above shows the increase in value of \$1,000,000 invested in the LCP composite at inception vs. the benchmark, the Bloomberg High Yield Muni (LMHYTR) as well as the Bloomberg Muni (LMBITR) indices (it is not possible to invest in either Bloomberg Index). Please contact us with questions regarding credit profile, returns, taxable equivalent yields or further portfolio information. Past performance is not indicative of future results. Please see additional important disclosures.

Past performance is not indicative of future results. An investment in the Lind Capital Partners Municipal High Yield strategy is not suitable for all investors. Investing involves risk, and municipal instruments can be affected by adverse political and economic conditions. The material contained herein is provided for informational purposes only and is not financial advice, should not be construed as an offer to buy, hold, or sell any security or to invest in the strategy, and may contain information from third party sources Lind Capital Partners, LLC (LCP) believes to be accurate. Any offer for investment in the LCP limited partnership vehicle will be made exclusively to qualified investors on a private placement basis, and only by means of a private placement memorandum, which contains detailed information concerning investment terms. LCP is an investment adviser registered with the U.S. Securities and Exchange Commission. Registration as an investment advisor does not imply a certain level of skill or training. The borrowers identified and described in this communication are intended to illustrate certain concepts employed by LCP in the management of its High Yield Municipal Strategy. The borrowers identified do not represent all of the securities purchased, sold or recommended for client accounts and certain data, such as the purchase price, may not be indicative of an individual client's actual experience. The reader should not assume that an investment in the securities identified was or will be profitable. LCP's opinion of a borrower's prospects should not be considered a guarantee of future events. Performance information (time-weighted rate of return) pertains to the period ending 9.30.19 and includes realized and unrealized gains and losses; is net of actual advisory fees and transaction costs and is total return, including distributions to Limited Partnership investors where appropriate. Performance measured by Cortland Capital Services, Clearwater Analytics, NAV Consulting, ICE Data Services and Bloomberg. Opinions expressed are those of LCP and should not be considered a forecast of future events or a guarantee of future results. Opinions and estimates offered constitute our judgment as of the date set forth above and are subject to change without notice, as are statements of financial market trends, which are based on current market conditions. All material presented is compiled from sources believed to be reliable, but no guarantee is given as to its accuracy.